# Sun Power Performance

Commercial Solar Panels



SUNPOWER

FROM MAXEON SOLAR TECHNOLOGIES

## **Outline**

### Solar that means business

Key benefits for customers

## A deeper look

SunPower Performance technical review

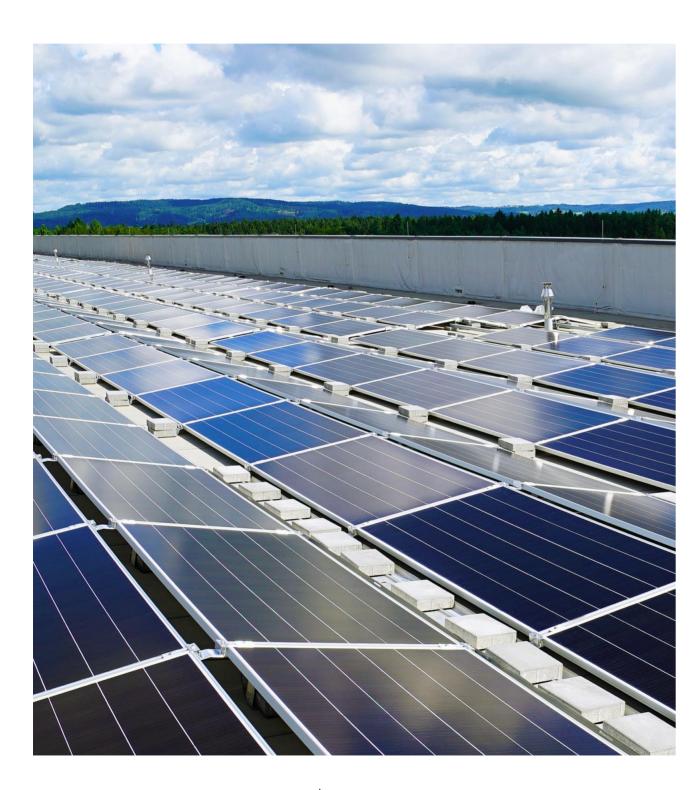
# Solar that means business

Benefits for customers

## **SunPower Performance**

Commercial panels designed to meet your customer's challenges.





#### Reduce operating costs

The TOPCon shingled-cell design keeps cell temperatures low to produce energy yields your customer's bottom line can count on.

#### Secure investment in solar

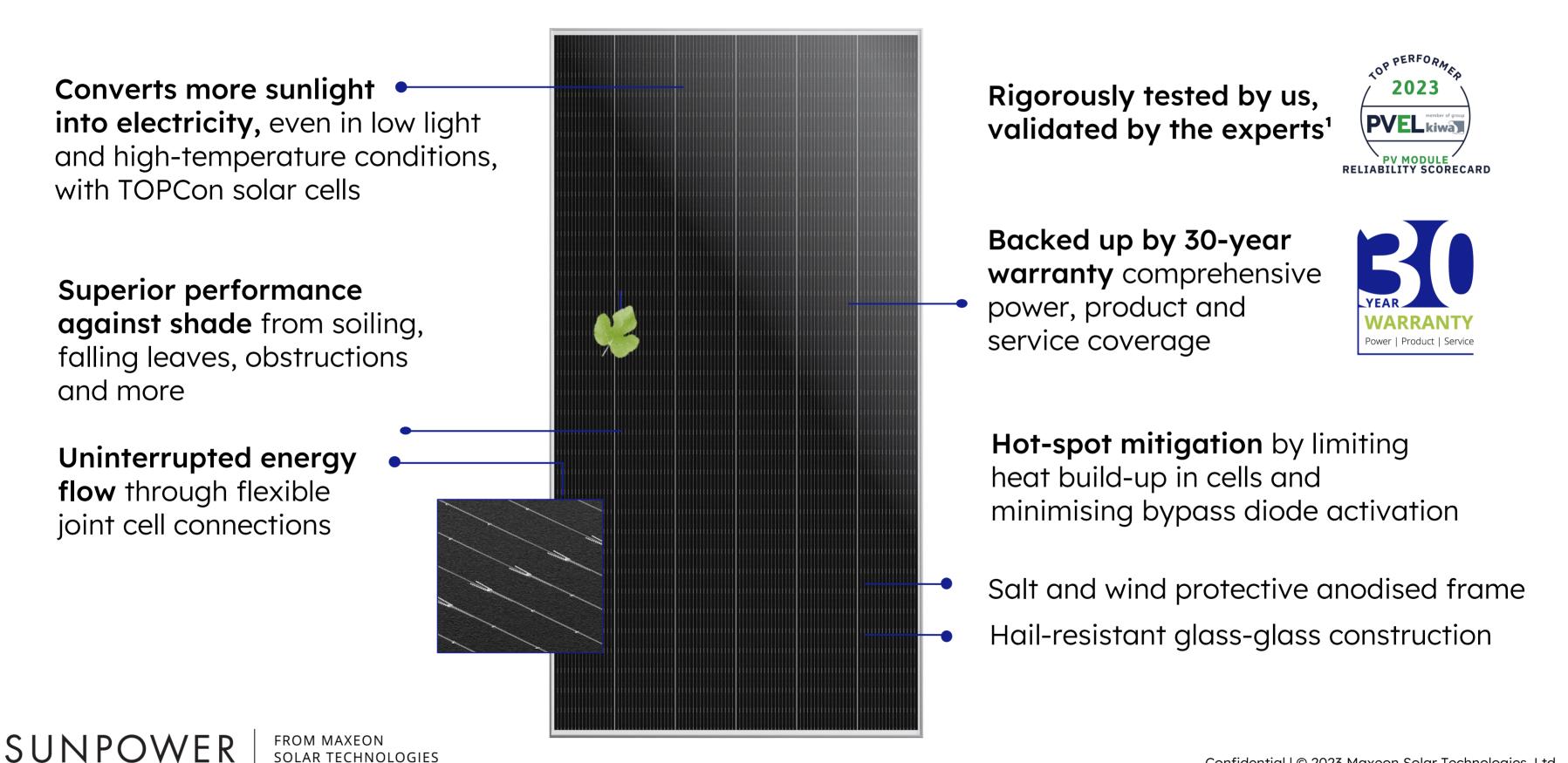
Our rigorous testing, extended lifespan and 30-year warranty make it one of the most secure investments in solar. We never compromise on reliability.

#### Achieve corporate ESG goals

As one of the top 50 most sustainable companies,<sup>1</sup> Maxeon designs panels with sustainability in mind – from materials and manufacturing to conflict tracing and zero tolerance of labour rights violations.

# Reduce operating costs with reliable power

SunPower Performance panels are designed to deliver high, predictable yields









# Let's smash ESG goals, too.

Maxeon has a proven track-record in better business practices:

- Top 50 most sustainable companies by Corporate Knights
- Transparent supply chain with a zero-tolerance policy for violations of human and labour rights
- Established Conflict Minerals Policy to support responsible mineral sourcing
- Panels are engineered to have a long product lifecycle and consistently achieve PVEL Reliability Top Performer Status
- Supply chain facilities undergo operations and working conditions audits by third-party auditors. Results are published on the Sedex platform for transparency.



# Backed by a transparent and measurable warranty.

SunPower Performance panels are manufactured for long-term durability—covering defects related to workmanship and materials for a full 30 years.

This warranty also accounts for the repair, replacement or refund of any defective panel for 30 years, with removal, shipping and installation included in applicable countries.<sup>1</sup>



# Why choose SunPower Performance commercial solar panels?

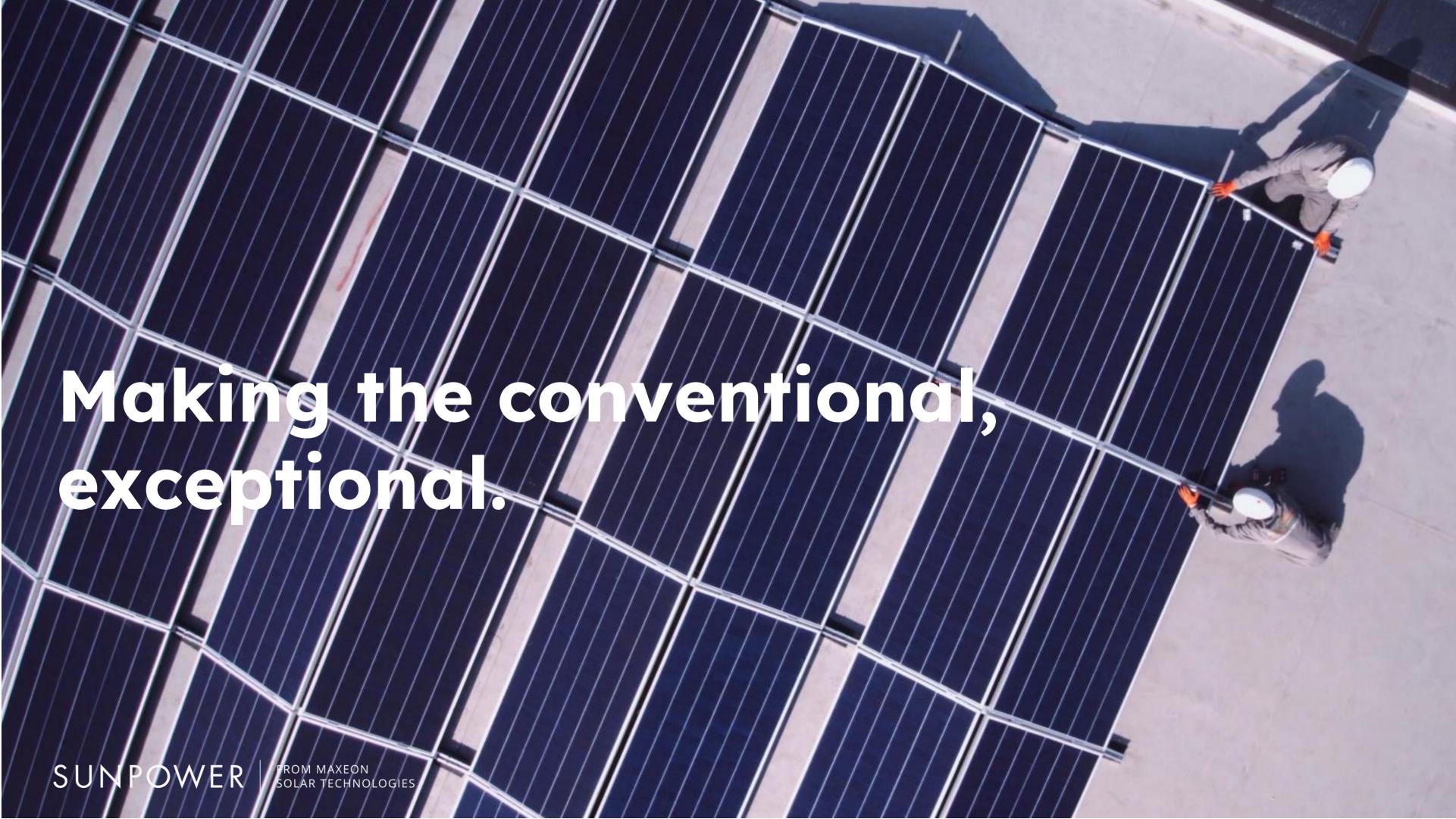


# For your customers

- The shingled-cell design and TOPCon cells produce the energy yields needed to hedge future operating costs.
- Each solar investment is protected by a durable product design and 30-year comprehensive warranty covering Power, Product and Service.
- Sustainability goals are achievable through clean energy products produced from a conflict-free supply chain.

# For you

- Durable design and extended product lifespan means fewer truck rolls for maintenance visits.
- The strong brand and panel reputation attract customers.
- Differentiate from common brands and panel offerings with true value.
- Warranty offering secured by a company nearing 40 years of experience.
- Potential for more referrals and business.

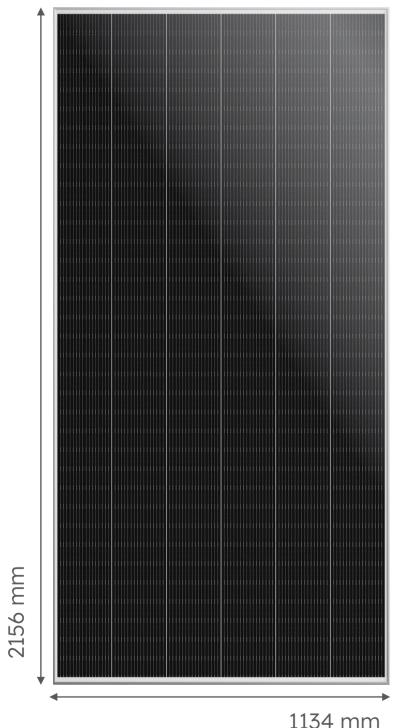


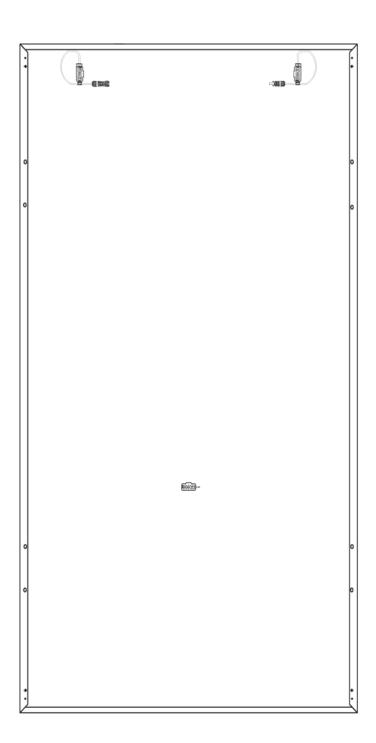
# Take a deeper look

Technical Feature Review

#### PERFORMANCE PANEL PORTFOLIO

#### SunPower Performance 7 COM-S







55mm Frame

#### SUNPOWER

#### SPR-P7-xxx-COM-S

#### Up to 555W | Up to 22.7% Efficient





#### **FEATURES**

Bifacial power generation

Framed glass-glass construction

Full square 182mm (G10) solar cells

35 mm frame

3 Junction boxes, 3 Diodes (1 each)

Cables: (-) 1500 mm / (+) 1500 mm

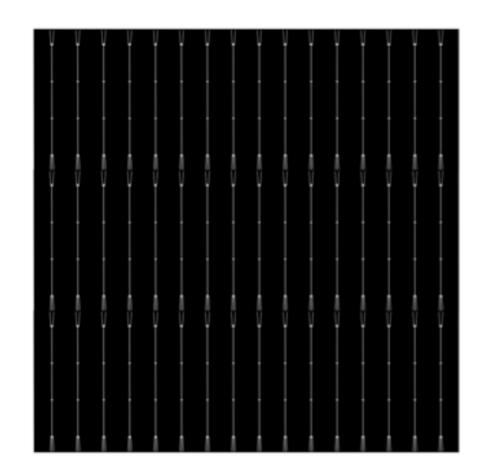
Connectors: EVO2

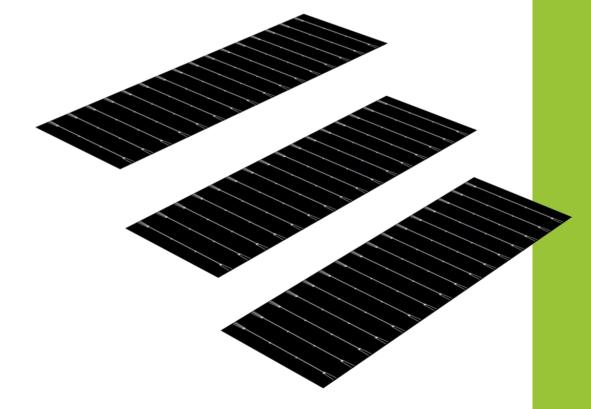
#### **WARRANTY**

Power, Product, Service 30/30/30 Year 1 min warranted output 99.0% Maximum annual degradation 0.40%

# Unique shingled-cell technology

keeps cell temperatures low to produce higher output and extend panel lifespan.





#### **Powerful TOPCon cell type**

Cutting-edge solar design. High power and efficiency

#### **One-third cut cells**

Smaller one-third cut cells improve shade tolerance over standard solar

#### Reliable cell connection

A specially engineered flexible joint cell connection provides protection in demanding weather conditions

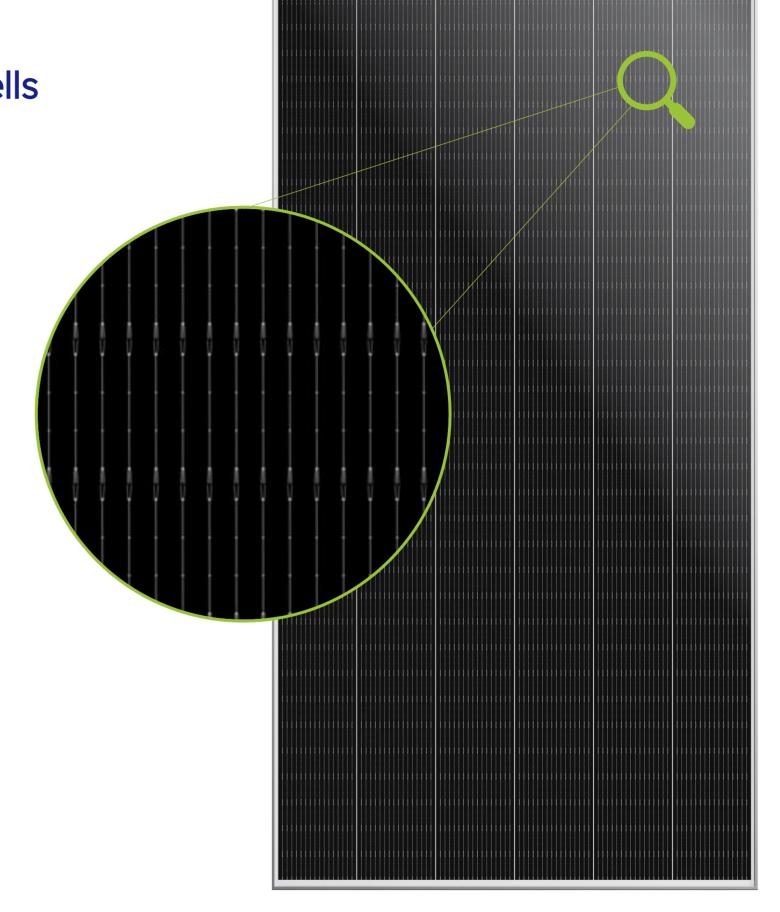
#### **Premium panel construction**

POE encapsulant, heat-strengthened glass, and durable glass-glass construction support long-term reliability and production

# WHAT'S THE CELL ADVANTAGE?

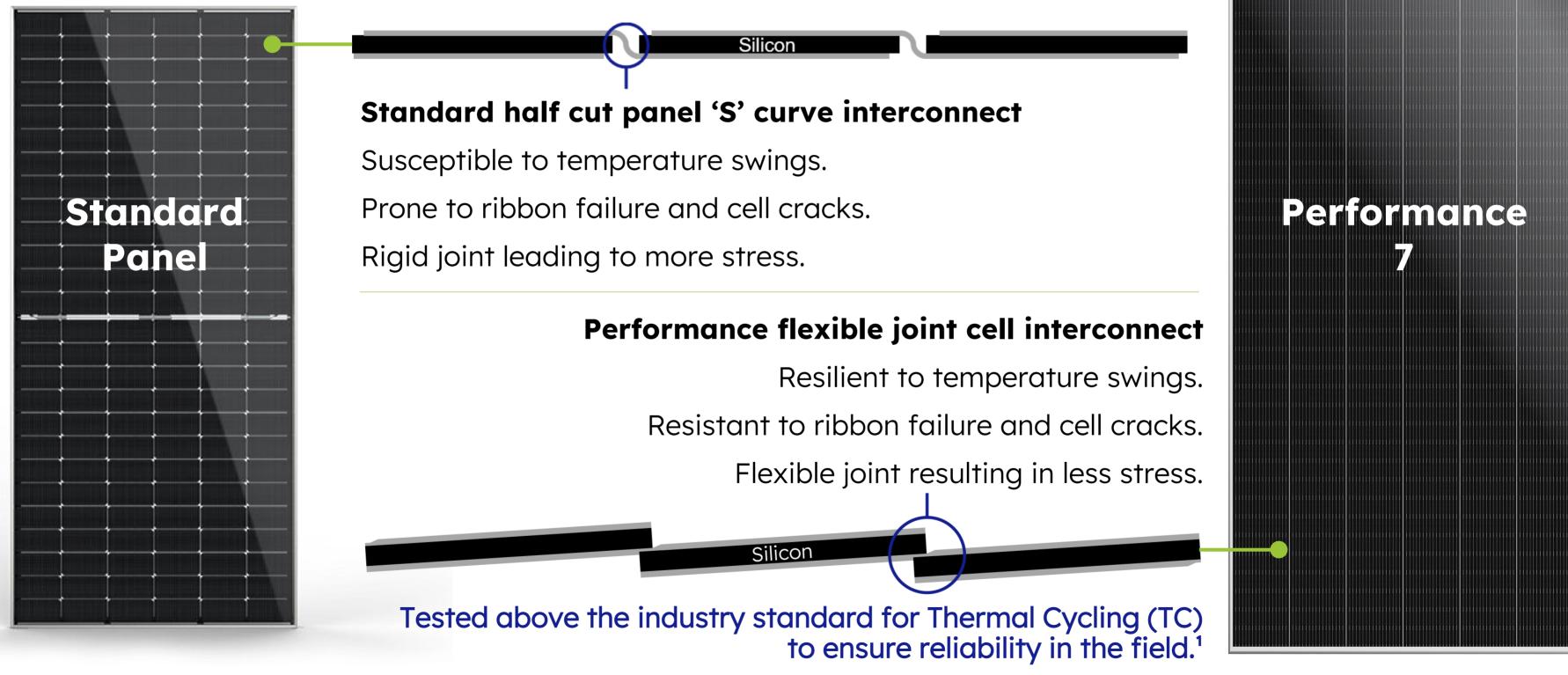
SunPower Performance panels feature TOPCon Solar Cells

Low temperature coefficient	Minimised efficiency loss in high temperatures resulting in better energy generation in increasingly hot climates.
High Conversion Efficiency	Generate more power from the same amount of sunlight.
Reliable Production	More resistant to efficiency losses caused by heat and light, enabling high solar generation long-term.
Low degradation rates	Higher energy output over a longer period compared to standard cells consistent losses.



### RELIABLE CELL CONNECTION

#### SUNPOWER PERFORMANCE TECHNOLOGY VS THE STANDARD APPROACH



## SHADE MANAGEMENT

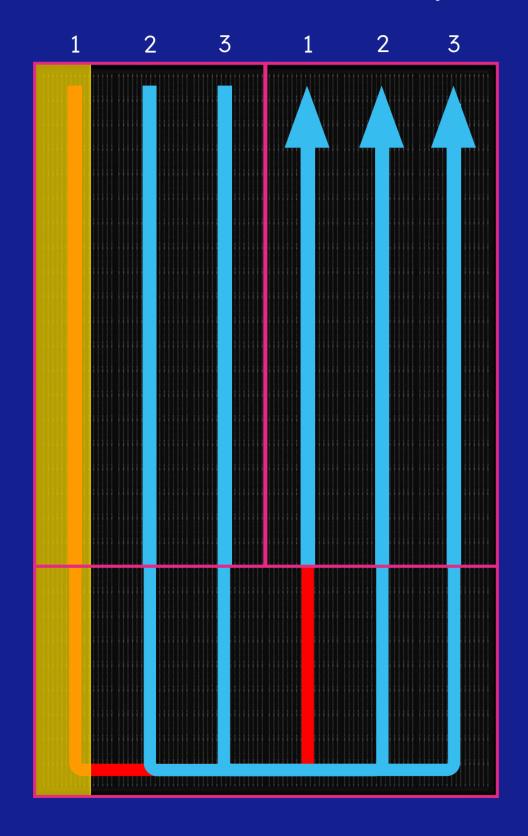
# One-third cut cell design and circuitry

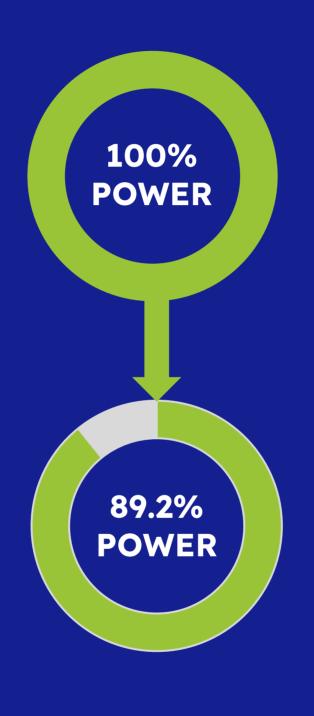
Smaller one-third cut cells improve shade tolerance and clever circuitry creates power advantages over standard panels with larger cells.



#### SHADE MANAGEMENT - LONG EDGE

Power loss when subjected to shade





Performance 7 panels experienced a 10.8% power loss from long edge shading.<sup>1</sup>

In comparison, standard TOPCon solar panels in the market showed a 35.0% power loss under the same conditions.<sup>2</sup>

Performance 7 panels had 69.1% lower power loss than the standard panels, highlighting their ability to produce more power when shaded.

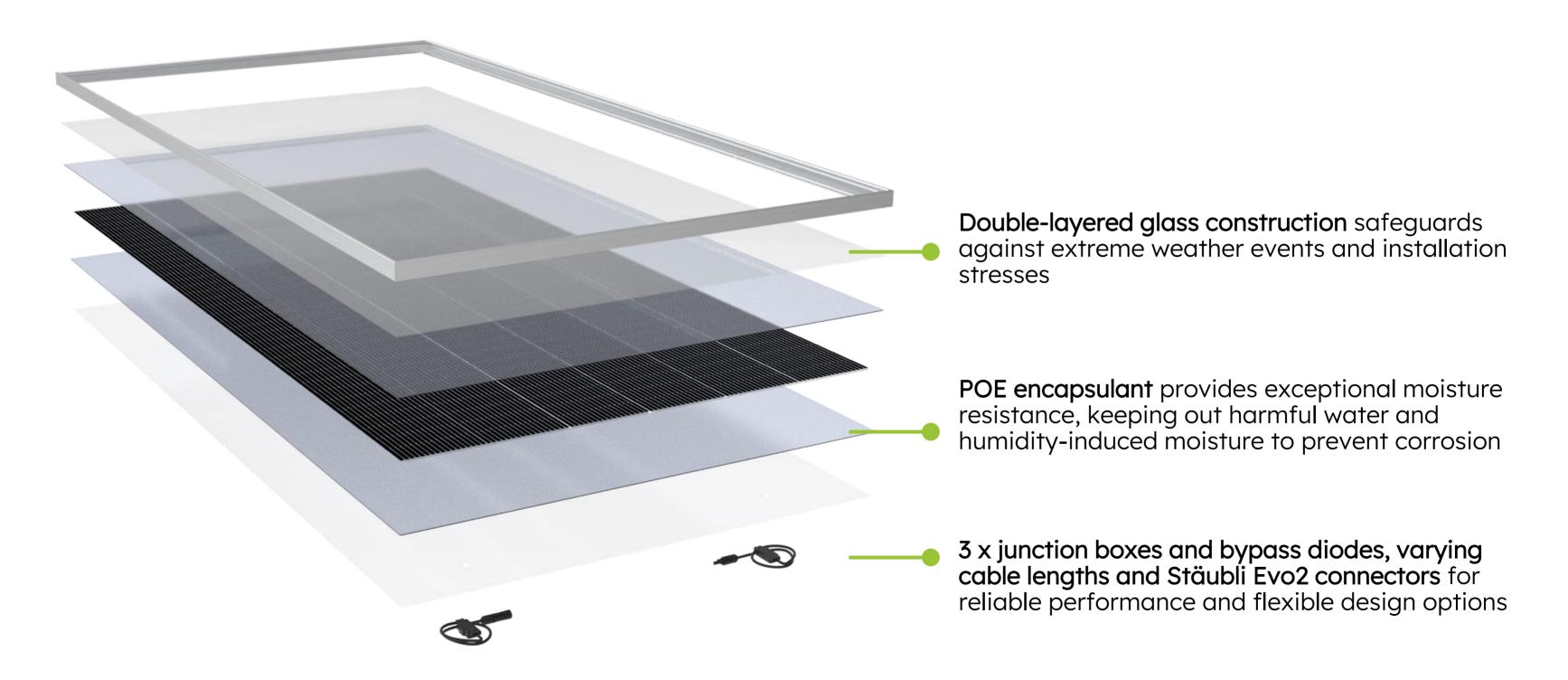






### PREMIUM PANEL CONSTRUCTION

Protection against demanding weather conditions for long-term reliable production



# SO, WHAT ABOUT HAIL?

Performance panels have impact resistance up to 40 mm hail, representing one of the most durable panels on the market.

#### **Impact resistance summary**

#### **Performance Panels** Performance 7 40 mm • BLK (2mm glass) COM-S (2mm glass) 40 mm Performance 6 • BLK (3.2mm glass) • BLK-AC (3.2mm glass) • COM-XS (3.2mm glass) COM-S (2mm glass) • COM-M (2mm glass) 25 mm Performance 7 • BLK (1.6mm glass)

Aiko	25 mm (All Panels)
REC	35 mm (All Panels)
•	<b>25 mm</b> (All Tiger Neo/Pro Assumed)  Noted in IEC 61215 certificates
	25-55 mm (Eagle) Varies by model, e.g. G/G is 25 mm, G/BS is 45-55 mm
Longi	25 mm (All Panels)  January 2024 article cited 45mm for Hi-MO X6 panels; yet to materialize on website or in datasheets
Qcells	35 mm (All Panels Assumed)  Noted in IEC 61215 certificates

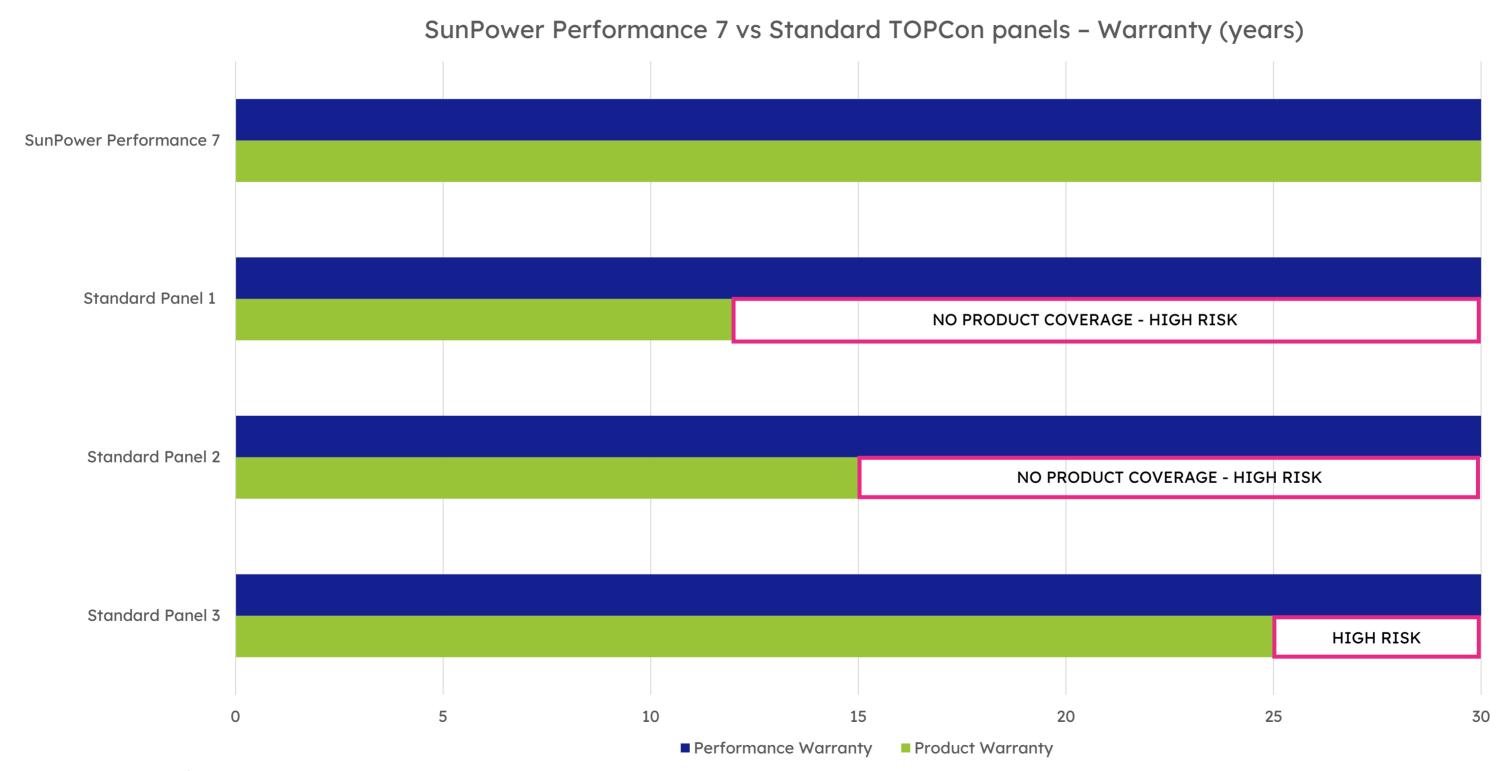
Sample Competitive Panels

As of February 2024



# Better coverage and less risk

#### Typical product warranties can expose you to manufacturer defect risks



# Thank you!